

AYSO Budget - Fiscal Year

Section	Area	Region	Other
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Year
Year
For the 12 month period beginning: July 1, 2022
Ending: June 30, 2023

Estimated # Players 1910 Date of last financial statement distributed to members: _____

	Budget	Per Player	Last Season Actual
Estimated Revenues:			
4005 Registration Fees (see bottom right)	\$ 685,529.20	\$ 358.92	_____
4006 Registration Fee Refunds	(60,000.00)	\$ (31.41)	_____
4007 Early Registration Discount	_____	\$ -	_____
4008 Multi-Child Discount	_____	\$ -	_____
4009 Late Registration Fees	_____	\$ -	_____
4010 Merchandise Revenue	_____	\$ -	_____
4012 Merchandise Revenue - T-Shirts	_____	\$ -	_____
4015 Training Registration Fees	_____	\$ -	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	\$ -	_____
4021 Tournament/National Games/Player Camp	27,375.00	\$ 14.33	_____
4022 Tournament-Referee Commitment Fees	7,325.00	\$ 3.84	_____
4023 Tournament - Referee Commitment Refund	(4,050.00)	\$ (2.12)	_____
4024 Concessions	_____	\$ -	_____
4025 Tournaments - Vendors	_____	\$ -	_____
4027 Concessions - Packaged	_____	\$ -	_____
4031 Cultural Exchange	_____	\$ -	_____
4040 Fund Raising - Other	_____	\$ -	_____
4310 Sponsors/Contributions/Donations	3,800.00	\$ 1.99	_____
9105 Interest Income	65.00	\$ 0.03	_____
4959 Other Income (Describe)	_____	\$ -	_____
Total Estimated Revenue (R):	\$ 660,044.20	\$ 345.57	\$ -
Estimated Expenditures:			
5101 Uniforms - Players - TAX PAID	78,000.00	\$ 40.84	_____
5102 Uniforms - Coaches - TAX PAID	9,000.00	\$ 4.71	_____
5103 Uniforms - Referees - TAX PAID	11,000.00	\$ 5.76	_____
5104 Uniforms - Other - TAX PAID	2,700.00	\$ 1.41	_____
5105 Uniforms - Players - NO TAX PAID	_____	\$ -	_____
5106 Uniforms - Coaches - NO TAX PAID	_____	\$ -	_____
5107 Uniforms - Referee - NO TAX PAID	_____	\$ -	_____
5108 Uniforms - Other - NO TAX PAID	_____	\$ -	_____
5111 Field Expenses	5,000.00	\$ 2.62	_____
5115 Facility / Park Fees	45,000.00	\$ 23.56	_____
5130 Equipment - TAX PAID	20,000.00	\$ 10.47	_____
5135 Equipment - NO TAX PAID	_____	\$ -	_____
5140 Storage Expenses	3,500.00	\$ 1.83	_____
5150 Trainer Payments	_____	\$ -	_____
5155 Payments to Playing Circuit	_____	\$ -	_____
5200 Natl Games-Start-up Seed Money	_____	\$ -	_____
5205 Natl Games-Business Expenses	_____	\$ -	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	\$ -	_____
5209 Tourn/Natl Games: Banners & Signs	_____	\$ -	_____
5210 Tourn/Natl Games: Traffic Control	_____	\$ -	_____
5211 Tourn/Natl Games: Entertainment	_____	\$ -	_____
5212 Tourn/Natl Games: ID Cards	_____	\$ -	_____
5213 Tourn/Natl Games: Insurance	_____	\$ -	_____
5220 Tourn: Incentives, Trophies, Awards	4,200.00	\$ 2.20	_____
5221 Tournament: Coaches	2,500.00	\$ 1.31	_____
5222 Tournament: Referees	3,400.00	\$ 1.78	_____
5223 Tournament: Other	_____	\$ -	_____
5224 Tournament: Water/Food	4,800.00	\$ 2.51	_____
5225 Tournament: Concession Expenses	135.00	\$ 0.07	_____
5226 Tournament: Medical Personnel	_____	\$ -	_____
5227 Tournament Planning Meetings	500.00	\$ 0.26	_____
5228 Tournament/National Games: Entry Fees	1,150.00	\$ 0.60	_____
5229 Tournament/Player Camp Expenses	8,000.00	\$ 4.19	_____

5235	Merchandise Expense		\$ -	
5239	Cultural Exchange Expenses		\$ -	
5241	Playoff Expenses		\$ -	
5255	Ads/Newsletter/Yearbook/Pictures	45,000.00	\$ 23.56	

Estimated Expenditures:

	Budget		Last Season Actual	
5261	Fund-raising Expenses: Concessions		\$ -	
5262	Fund-raising: Other		\$ -	
5274	Awards & Volunteer Recognition	25,000.00	\$ 13.09	
5275	Donations	25,000.00	\$ 13.09	
5431	Clinic Training Expenses: Player	195,000.00	\$ 102.09	
5432	Clinic Training Expenses: Coaches	2,500.00	\$ 1.31	
5433	Clinic Training Expenses: Referees	2,500.00	\$ 1.31	
5434	Clinic Training Expenses: Other		\$ -	
5701	Payments to AYSO: Inter-regional		\$ -	
5702	Payments to AYSO: NSTC		\$ -	
5703	Payments to AYSO: Registration Fees	36,000.00	\$ 18.85	
5704	Payments to AYSO: Supply Center		\$ -	
5705	Payments to AYSO: Sales Tax		\$ -	
5710	Payments to Affiliates		\$ -	
5715	Payments to Referees (Playing Circuit)		\$ -	
5801	Fixed Assets (over \$1,000)		\$ -	
7401	Travel: Other		\$ -	
7430	Conferences / Meetings	5,000.00	\$ 2.62	
7431	Section / NAGM	1,500.00	\$ 0.79	
7435	Travel Mileage		\$ -	
7515	Phone / Internet / Website	20,000.00	\$ 10.47	
7535	Postage	100.00	\$ 0.05	
7540	Freight paid for uniforms and equipment		\$ -	
7625	Office Supplies	1,500.00	\$ 0.79	
7695	Miscellaneous Supplies	950.00	\$ 0.50	
8305	Bank Fees	20,000.00	\$ 10.47	
8375	Volunteer Background Screening	12,000.00	\$ 6.28	
8595	Other Expenses	35,000.00	\$ 18.32	
		20,000.00	\$ 10.47	
	Contingency			
Total Estimated Expenditures (E):		\$ 645,935.00	\$ 338.19	\$ -

Estimated Cash Increase (Decrease): (R-E) \$ 14,109.20

Estimated Bank Balance on June 30: _____

Estimated Ending Cash Balance: \$ 14,109.20

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: _____

Treasurer's Name & Signature: [Signature] Date: 10/20/22

Executive Member's Name & Signature: [Signature] Date: 10/26/22

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION: <u>Registration fees</u>	
	Players (Avg)Fee 1360 x \$ 326.47 = \$ 443,999.20 60 x \$ 478.00 = \$ 28,680.00 550 x \$ 387.00 = \$ 212,850.00 _____ x _____ = \$ - Total \$ 685,529.20	

* E-mail the signed BUDGET to your Area and Section Director by June 1.